

enterprise  
europe  
network

## AVRUPA İŞLETMELER AĞI



# AVRUPA İŞLETMELER AĞI

Avrupa Komisyonu, KOBİ'lere daha kapsamlı hizmet sunmak amacıyla 2008 yılı itibariyle önceki yıllarda KOBİ'lere iş desteği sağlayan Avrupa Bilgi Merkezleri (EIC) ve Yenilikçilik Aktarım Merkezleri(IRC) faaliyetlerini tek çatı altında toplayarak **Avrupa İşletmeler Ağını** devreye sokmuştur.

- AVRUPA İŞLETMELER AĞI KOBİ'LERE YÖNELİK DUNYANIN EN BÜYÜK AĞIDIR
- AMACI İŞLETMELERİN ULUSLARARASI ARENADA İNOVASYON YAPMASINA VE BÜYÜMESİNE YARDIMCI OLMAKTIR

# YETMİŞ CIVARINDA ÜLKE

## ÖRNEĞİN:

- AB ÜYE ÜLKELERİ
- AB'YE ADAY ÜLKELER
- ABD, Kanada
- ARJANTİN, BREZİLYA, MEKSİKA, PARAGUAY, ŞİLİ
- İSRAİL, MISIR, TUNUS, ÜRDÜN, NİJERYA, KAMERUN
- MOLDOVA, RUSYA, UKRAYNA
- ÇİN, SİNGAPUR, GÜNEY KORE, HİNDİSTAN, KATAR
- VIETNAM, ENDONEZYA, JAPONYA



**650 CİVARINDA KURUM/KURULUŞ**

**• TÜRKİYE'DEN 11 KONSORSİYUM**

**• AVRUPA İŞLETMELER AĞI-ANADOLU (EEN-ANATOLIA)  
KONSORSİYUMU**

**(KOSGEB OSTİM, ANKARA SANAYİ ODASI, ODTÜ  
TEKNOKENT, ERCİYES TEKNOPARK VE KONYA SANAYİ  
ODASI)**

**TÜM ÜLKELERDEN 3000 CİVARINDA UZMAN  
*SANAL BİR ORTAM DEĞİLDİR***

# AVRUPA İŞLETMELER AĞI - HİZMETLER

- Eğitim, seminer ve konferansların düzenlenmesi (fikri mülkiyet hakları, AB mevzuatı, proje yönetimi, Ufuk 2020, vs)
- Firmaların AİA veritabanına kaydedilmesi (yabancı ülkelere ait profillerin, fuar bilgilerinin firmaların kendi e-posta adreslerine yönlendirilmesi)
- Firmaların ticari profillerinin hazırlanması (BO,BR)
- Firmaların teknoloji profillerinin hazırlanması (TO, TR)

# AVRUPA İŞLETMELER AĞI - HİZMETLER

- Ar-Ge profillerinin hazırlanması,
- Yabancı profillere ilgi beyanı oluşturulması,
- B2B etkinliklerinin düzenlenmesi (uluslararası fuarlar vb.),
- Sektörel ticaret heyeti organizasyonu (company mission),
- Firmaların inovasyon kapasitelerinin ölçülmesi / değerlendirilmesi (IMProve Academy).

# AVRUPA ISLETMELER AĞI - HİZMETLER

AVRUPA ISLETMELER AĞINA KAYDOLMAK İÇİN

<https://een.ec.europa.eu>

‘Find an international partner’ altında, kayıt olmadan ‘**search current opportunities**’ kısmından arama yapılabilir (anahtar kelimeler, alıcı, satıcı vs.)

Veya

**Register to receive email alerts** kısmı tıklanarak üye olunabilir



# AVRUPA İŞLETMELER AĞI-HİZMETLER

Enterprise Europe Network x  
een.ec.europa.eu

Search Sign in Help

## Create my account

Please enter your email address in the form below and choose a password that is memorable to you but which cannot be easily guessed by anyone else. Your password must contain:

- at least 6 characters
- at least 1 uppercase letter
- at least 1 lowercase letter

All fields marked with an asterisk (\*) are mandatory.

Once you have completed the form below, including the Code Verification field, click the **Submit** button. A registration confirmation will be sent to the email address you provided, containing an account activation link. As soon as you activate the account, you can sign in to begin setting up your email alerts.

Please note that any email alerts you create will only become active after they have been approved by an EEN Partner.

### Login details

Email: \*

Password: \*

Confirm password: \*

### Personal data and contact information

Title: \*   
128 characters left

First Name: \*   
128 characters left

Last Name: \*   
128 characters left

close

Search

165

our partnering

alerts

files and

stainless steel

maintain the

plasma etching

an account for

requests

ing, heat and

Latest news

Enterprise Europe Network

new service

team for start-ups

10:56  
23.6.2015

# AVRUPA ISLETMELER AGI - HIZMETLER

Enterprise Europe Network x it\_platform\_client\_user\_g... x  
een.ec.europa.eu

Logout

Search

Business Support on Your Doorstep

11:21  
23.6.2015

Tüm indirilenleri göster...

Merlin-Network C...p...

ASO

enterprise europe network

European Commission

Business Support on Your Doorstep

Home About

Welcome  
Opening door

ente  
euro  
netw

Business Support on

Title: \*  
128 characters left

First Name: \*  
128 characters left

Last Name: \*  
128 characters left

Gender: \*  
Mr. v

Company: \*  
128 characters left

Street:  
1024 characters left

Postcode:  
64 characters left

Country: \*  
Turkey v

City: \*  
ANKARA v

Partner: \*  
TR00763 ANKARA SANAYI ODASI v

Client Type: \*  
- Select - v

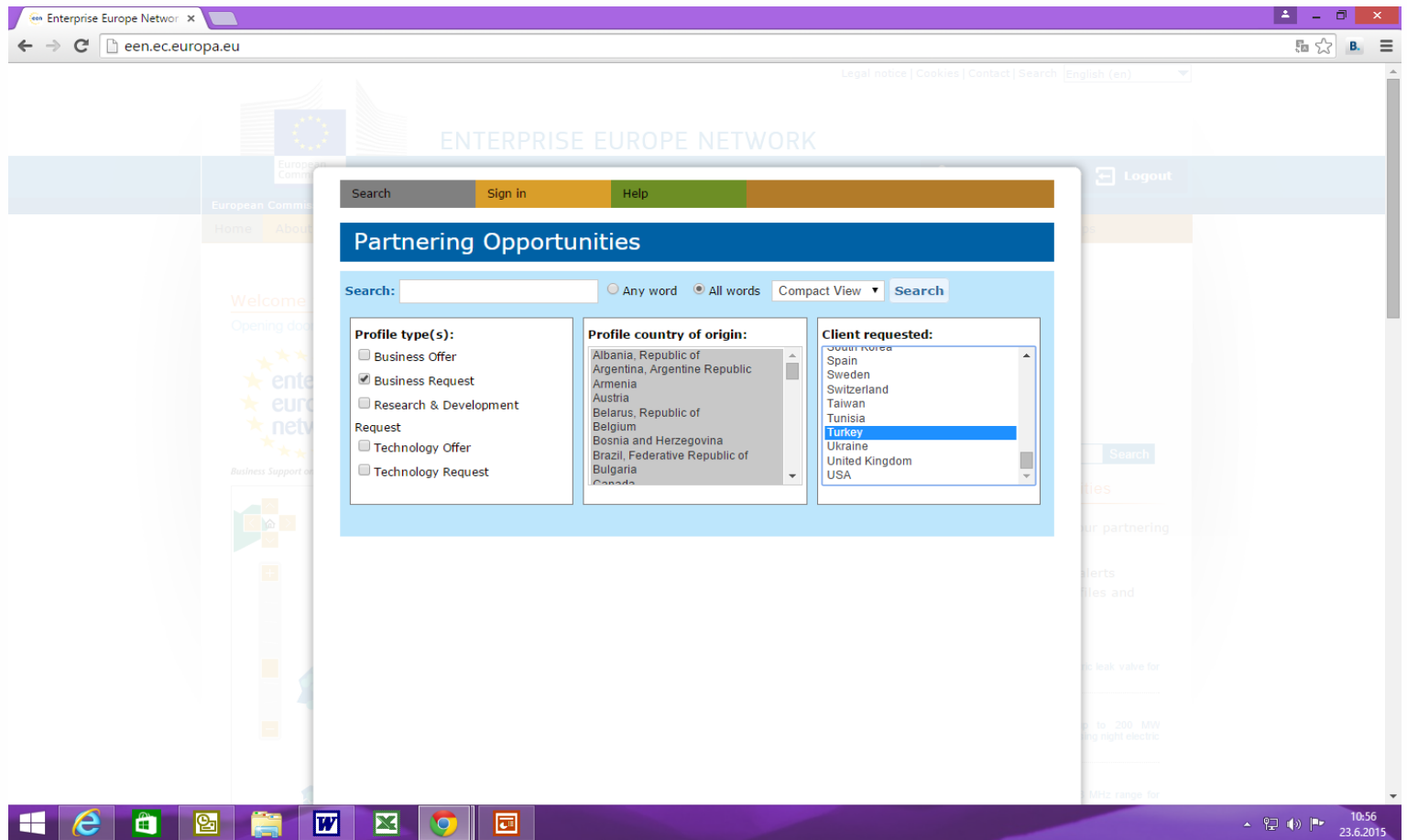
Size: \*  
- Select size - v

Phone Number: \*  
64 characters left

Fax Number:  
64 characters left

Website:  
256 characters left

# AVRUPA ISLETMELER AGI - HIZMETLER



# AVRUPA ISLETMELER AGI - HIZMETLER

Profile Simple Search

Search: air conditioning Any word All words Compact View Search

Profile status(s): ☒ Published ☐ Expired ☐ Archived

Profile type(s): ☒ Business Offer ☐ Business Request ☐ Research & Development Request ☐ Technology Offer ☐ Technology Request

Profile country of origin: Albania Argentina Armenia Austria Belarus Belgium Bosnia and Herzegovina

Client requested in: Albania Argentina Armenia Austria Belarus Belgium Bosnia and Herzegovina

Profile focus: Technology keywords: Market keywords: Client activities: NACE keywords:

We found 60 record(s) for your query.

Export

Last Modified : A week ago A month ago A quarter ago A year ago

Sorting options : None

Title of Profile	Country	Type	Publish Date
Chinese air-conditioning system manufacturer for commercial and large-scale use seeks distributors in Europe	China	Bus. Offer	20 Mar 2019
A Turkish company which has been specialized in centralized and packaged air conditioning systems for commercial ...	Turkey	Bus. Offer	09 Nov 2018
An Israeli air-conditioning and heat pump manufacturer has developed a unique condensing unit for air-conditioning ...	Israel	Bus. Offer	01 Jun 2018
A leading Turkish company specialized in heating, ventilating and air conditioning (HVAC) looks for distribution ...	Turkey	Bus. Offer	07 Aug 2019
Sicilian provider of integrated tools for refrigeration and water treatment plants seeks service agreements in Croatia ...	Italy	Bus. Offer	28 Jun 2018
French tech Company has developed a heating/cooling system without refrigeration and is looking for distributors and ...	France	Bus. Offer	12 Jun 2019
Slovenian company developing and producing air filters for shelters, industrial and sports buildings is looking for ...	Slovenia	Bus. Offer	15 Jan 2018
Romanian producer and distributor of steel and aluminum tubing is looking for distributors for these products in other ...	Romania	Bus. Offer	01 Mar 2019
Israeli manufacturer of hybrid IoT water and air-conditioning solutions seeks international HVAC distributors for ...	Israel	Bus. Offer	16 Apr 2019
A Romanian company specialized in producing ventilation ducts used in heating, ventilation and air conditioning systems ...	Romania	Bus. Offer	27 Sep 2019
Italian manufacturer of electrical wiring harnesses and electromechanical assemblies is looking for distributors in ...	Italy	Bus. Offer	17 Apr 2019
Slovenian manufacturer of air, dust and liquid filters is looking for agents and distributors.	Slovenia	Bus. Offer	28 Mar 2019
Romanian company, producer of environmental systems for monitoring of air quality, is looking for distributors and ...	Romania	Bus. Offer	09 Jul 2018
Chillers for commercial air conditioning or process temperature control - for cooperation under distribution services ...	Israel	Bus. Offer	11 Jul 2018
Company specialized in the production of a multivortex hydrofilter for industrial cleaning is	Russia	Bus. Offer	13 May 2019

# AVRUPA ISLETMELER AGI - HIZMETLER

Profile Simple Search x Business Offer Details x +

een.ec.europa.eu/tools/PRO/Profile/Detail/f60f8cc8-cae1-4550-abb1-181a02d6a6bc

Ayşe Arzu Teymuroglu (teymuar)

## Business Offer Details

Profile Status: **Published**  
Expires: **27 Sep 2020**

**A Romanian company specialized in producing ventilation ducts used in heating, ventilation and air conditioning systems seeks international partners under manufacturing agreements**

Ref: BORO20190917001

### Details

Title:	A Romanian company specialized in producing ventilation ducts used in heating, ventilation and air conditioning systems seeks international partners under manufacturing agreements
POD Reference:	BORO20190917001
Summary:	<a href="#">Public Link</a>
Description:	<p>The Romanian enterprise has a relevant experience in producing ventilation ducts acquired within over 10 years. The products manufactured by the Romanian company are destined mainly for heating, ventilation and air conditioning systems. The Romanian SME is seeking to establish new partnerships under manufacturing agreements and to increase its portfolio with international enterprises of any size.</p> <p>The Romanian company has been established in 2006 in the West Region of Romania by an experienced team and currently has 11 employees. The enterprise is specialized in producing ventilation ducts.</p> <p>The main products range include:</p> <ul style="list-style-type: none"><li>• Ventilation rectangular ducts (rigid);</li><li>• Circular- spiro ventilation ducts;</li></ul> <p>The ducts manufactured by the Romanian company are mainly destined for:</p> <ul style="list-style-type: none"><li>• Ventilation systems;</li><li>• Heating systems;</li><li>• Air conditioning systems.</li></ul> <p>The SME uses metals such as: galvanized, stainless steel or aluminium. The ducts dimensions/ diameters are ranging from 8 cm to 1250 cm.</p> <p>The Romanian company can deliver batches of all sizes from small to large series.</p> <p>All the products are made based on the customer's requirements and needs, using the following specifications and parameters requested by the client:</p> <ul style="list-style-type: none"><li>• the dimensions of the products and other specific requirements;</li><li>• the production quantity needed;</li><li>• the lead time;</li></ul> <p>The Romanian company can deliver batches of all sizes from small to large series.</p> <p>The Romanian enterprise offers consulting services to the clients in order to choose the suitable products and the best alternative. If needed, the company provides consultancy in installation design, equipment assembling and commissioning.</p> <p>The total covered space of the production area is around 800 square meters.</p> <p>The Romanian SME, a beneficiary of European funds, has continuously upgraded its equipment and increased its capabilities in the last year. The company's equipment include:</p> <ul style="list-style-type: none"><li>• rectangular tubes high capacity production line;</li><li>• crimping machines;</li></ul>

# AVRUPA ISLETMELER AGI - HIZMETLER

Profile Simple Search x Business Offer Details x +

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• plasma cutter;  
• plasma feeder;  
• bending machine;  
• electric rolling machine;  
• welding machines.

The Romanian SME only works with legal entities on the basis of an order. The lead time, special requirements and other details related to the products will be settled through the agreement.

The Romanian company is looking to expand its portfolio through international long-term cooperation and to broaden its collaborations to external markets under manufacturing agreements.

**Advantages and Innovations:**

Among the advantages of working with the Romanian enterprise are the following:


- More than 10 years experience in manufacturing ventilation ducts;
- Custom production based on client's requirements and specifications;
- Own production space/area;
- Skilled and qualified employees;
- Latest technology and modern equipment;
- Additional services offered to customers such as consultancy in installation design, equipment assembling and commissioning;

**Stage of Development:** Already on the market

**IPR status:** Other

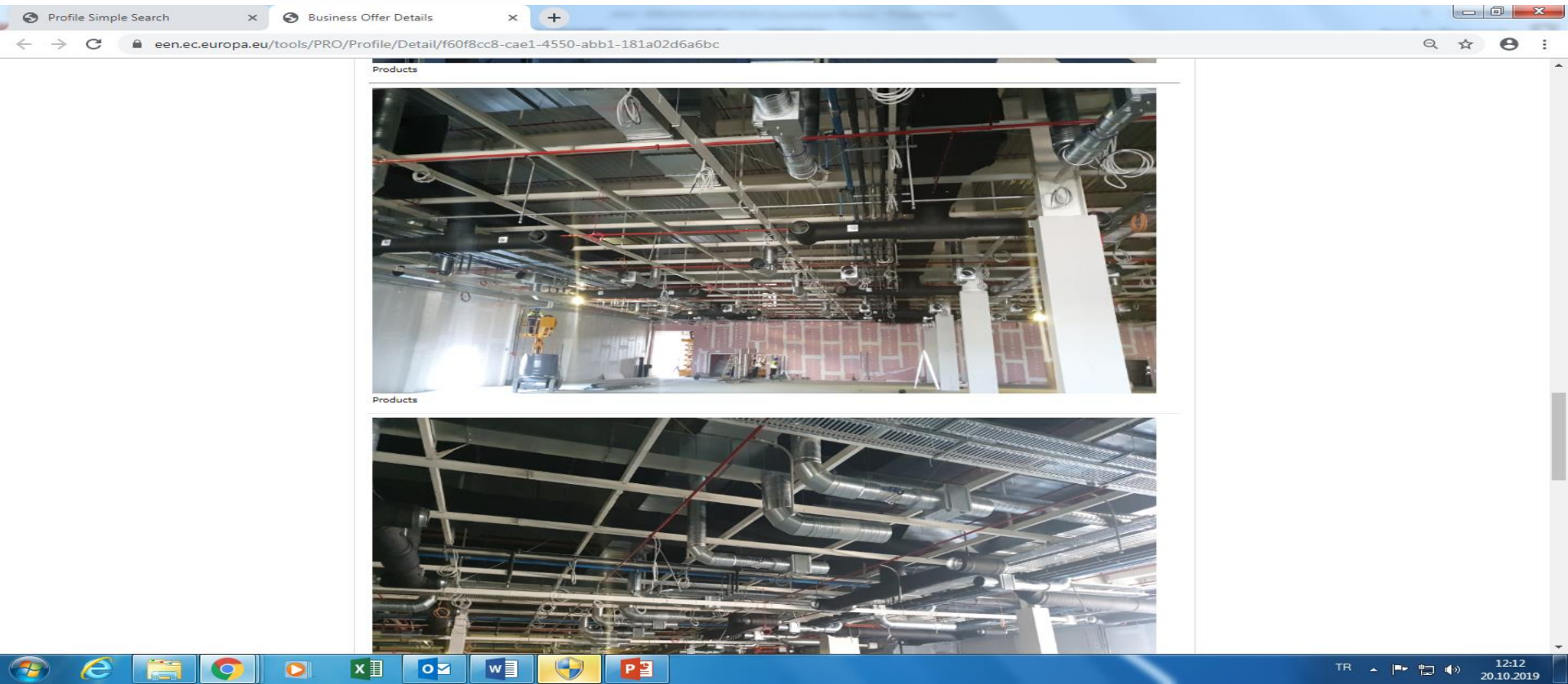
**Deadline Date:** 27 Sep 2020

**Attachments**





# AVRUPA ISLETMELER AGININ HIZMETLERI NELERDIR?



# AVRUPA ISLETMELER AGI - HIZMETLER

Profile Simple Search x Business Offer Details x

een.ec.europa.eu/tools/PRO/Profile/Detail/f60f8cc8-cae1-4550-abb1-181a02d6a6bc

### Keywords

Technology Keywords:	02006001 Materials, components and systems for construction 02006004 Installations related to construction (energy, lighting, ...)
Market Keywords:	08004001 Air filters and air purification and monitoring equipment 08005 Other Industrial Products (not elsewhere classified) 09004008 Other manufacturing (not elsewhere classified) 09007002 Manufacture of construction materials, components and systems 09007003 Distribution of building products and systems

### Partner Sought

Type and Role of Partner Sought:	<p>The Romanian company is looking for international companies of any size that need ventilation ducts used in heating, ventilation and air conditioning systems, tailored to their needs and requests.</p> <p>The partners sought are mainly:</p> <ul style="list-style-type: none"><li>• construction companies;</li><li>• enterprises that operate in the field of supply of technical equipment for buildings;</li><li>• any other companies in need of the products delivered by the Romanian company;</li></ul> <p>Partners should provide specifications of the products regarding the following aspects:</p> <ul style="list-style-type: none"><li>• the dimensions of the products and other specific requirements;</li><li>• the production quantity needed;</li><li>• the lead time;</li></ul> <p>The Romanian enterprise can deal with the transport related aspects.</p> <p>Long-term partnerships based on manufacturing agreements are envisaged.</p> <p>Further details of the collaboration are subject to custom agreements.</p>
Type and Size of Partner Sought:	>500 >500 MNE 251-500 SME <10 SME 11-50 SME 51-250
Type of Partnership Considered:	Manufacturing agreement

### Client

Type and Size of Client:	Industry SME 11-49
Year Established:	2006
NACE Keywords:	C.28.2.5 Manufacture of non-domestic cooling and ventilation equipment F.43.2.2 Plumbing, heat and air conditioning installation
Turnover (euro):	<1M
Already Engaged in Trans-National Cooperation:	No
Languages Spoken:	English
Client Country:	Romania

### Network Contact



# AVRUPA İŞLETMELER AĞI - HİZMETLER

Profile Simple Search x Business Offer Details x

een.ec.europa.eu/tools/PRO/Profile/Detail/f60f8cc8-cae1-4550-abb1-181a02d6a6bc

Partners should provide specifications of the products regarding the following aspects:

- the dimensions of the products and other specific requirements;
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- the lead time;

The Romanian enterprise can deal with the transport related aspects.

Long-term partnerships based on manufacturing agreements are envisaged.

Further details of the collaboration are subject to custom agreements.

Type and Size of Partner Sought:	>500 >500 MNE 251-500 SME <10 SME 11-50 SME 51-250
Type of Partnership Considered:	Manufacturing agreement

#### Client

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Turnover (euro):	<1M
Already Engaged in Trans-National Cooperation:	No
Languages Spoken:	English
Client Country:	Romania

#### Network Contact

Issuing Partner:	REGIONAL DEVELOPMENT AGENCY OF THE WEST REGION ROMANIA
Contact person:	Cecilia Cosma
Phone:	0040256491923
Email:	cecilia.cosma@adrvest.ro

#### Expressions of Interest

There are no EOIs

Export

Create Expression of Interest

Close

Version 1.70.0 - PROD\_RELEASE-1.70.0 , 10 OCT 2019 - (PROD)

Ayşe Arzu Teymuroglu (teymuar)

## Create expression of interest

### Create expression of interest

If you are interested in this profile, please answer the questions below and click the 'Submit' button.  
Your answers will be sent immediately to the Network Partner behind the profile.

In what type of technology, business or research collaboration are you interested in? \*

600 characters left

What type of further information do you need? \*

600 characters left

Presentation of the Interested Company \*

600 characters left

Contact Person \*

Ayşe Arzu Teymuroglu ▼

File Upload:  
Maximum size per file: 4MB

Select...

Transmit client info ☐ Yes ☒ No

[Back to Profile](#)

[Submit](#)

# AVRUPA İŞLETMELER AĞI - HİZMETLER

Profile Simple Search x Business Offer Details x

een.ec.europa.eu/tools/PRO/Profile/Detail/f60f8cc8-cae1-4550-abb1-181a02d6a6bc

Partners should provide specifications of the products regarding the following aspects:

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The Romanian enterprise can deal with the transport related aspects.

Long-term partnerships based on manufacturing agreements are envisaged.

Further details of the collaboration are subject to custom agreements.

Type and Size of Partner Sought:

- >500
- >500 MNE
- 251-500
- SME <10
- SME 11-50
- SME 51-250

Type of Partnership Considered:

Manufacturing agreement

Client

Type and Year Established

NACE Key

Turnover

Already Established

Trans-National

Cooperation

Language

Client Contact

Network

Issuing Partner

Contact person

Phone:

Email:

Export Result

Options

Document Format: \* PDF

Fields selection:

- ☒ ALL
- ☒ Creation Date
- ☒ Last Update
- ☒ Expiration Date
- ☒ Title
- ☒ Reference
- ☒ Summary
- ☒ Description
- ☒ Advantages and Innovations

Change Default Contact: Ayşe Arzu Teymuroglu

Cancel Submit

Expressions of Interest

There are no EOIs

Export Create Expression of Interest Close

Version 1.70.0 - PROD\_RELEASE-1.70.0 , 10 OCT 2019 - (PROD)

# AVRUPA İŞLETMELER AĞI - HİZMETLER

Profile Simple Search x Business Offer Details x

een.ec.europa.eu/tools/PRO/Profile/Detail/f60f8cc8-cae1-4550-abb1-181a02d6a6bc

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- the dimensions of the products and other specific requirements;
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Type and Size of Partner Sought:

- >500
- >500 MNE
- 251-500
- SME <10
- SME 11-50
- SME 51-250

Type of Partnership Considered:

Manufacturing agreement

**Client**

Type and Size of Client: Industry SME 11-49

Year Established: 2006

NACE Keywords: C28.2 Manufacture of free domestic cooling and ventilation equipment

Turnover (euro):

Already Engaged in Trans-National Cooperation:

Languages Spoken:

Client Country:

**Network Contact**

Issuing Partner:

Contact person:

Phone:

Email:

**Expressions of Interest**

There are no EOIs

Export Create Expression of Interest Close

Version 1.70.0 - PROD\_RELEASE-1.70.0 , 10 OCT 2019 - (PROD)

# AVRUPA İŞLETMELER AĞI - HİZMETLER

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Profile637071598572514284.PDF 1 / 9

**enterprise  
europe  
network**

**Partnering Opportunity**

Profile Status: Published

**Business Offer**

**A Romanian company specialized in producing ventilation ducts used in heating, ventilation and air conditioning systems seeks international partners under manufacturing agreements**

**Summary**

*The Romanian enterprise has a relevant experience in producing ventilation ducts acquired within over 10 years. The products manufactured by the Romanian company are destined mainly for heating, ventilation and air conditioning systems. The Romanian SME is seeking to establish new partnerships under manufacturing agreements and to increase its portfolio with international enterprises of any size.*

**Creation Date** 25 September 2019  
**Last Update** 27 September 2019  
**Expiration Date** 27 September 2020  
**Reference** BORO20190917001

TR 12:18 20.10.2019

# AVRUPA İŞLETMELER AĞI - HİZMETLER

## İKİLİ İŞBİRLİĞİ GÖRÜŞMELERİ

## İKLİMLENDİRME

### LAGOS, NİJERYA

MEGA CLIMA WEST AFRICA 2019 FUARI

13 Temmuz 2019 Lagos, Nijerya

Nijerya-Belçika Ticaret Odası + ASO

### TEL AVİV, İSRAİL

ACLIMA FUARI

12-14 Kasım 2019

İsrail Ticaret Odaları Federasyonu + ASO



# AVRUPA İŞLETMELER AĞI - HİZMETLER

## İKİLİ İŞBİRLİĞİ GÖRÜŞMELERİ

### KAUÇUK

#### PARİS, FRANSA

20 Mart 2019

Chambre Regional de Commerce et d'Industrie Centre + Centre Francais de Caoutchouc et des Polymeres

#### BRÜKSEL, BELÇİKA

22 Mart 2019

Chambre de Commerce et d'Industrie de Bruxelles  
Vlaams Agentschap voor Internationaal Ondernemen





# AVRUPA İŞLETMELER AĞI - HİZMETLER

## KAUCUK KUMELLENMESİ PARIS VE BRUKSEL IKILI ISBIRLIGI GORUSMELERI





# AVRUPA İŞLETMELER AĞI - HİZMETLER

## **ES-ORGANIZATOR OLDUGUMUZ B2B'LERDEN BAZILARI**

- SANAL ULUSLARARASI ESLESTİRME ETKİNLİĞİ-ÇEVRE, ENERJİ, DÖNGÜSEL EKONOMİDE İNOVASYON, 4-5 MAYIS 2020
- UYGULAMALI YAPAY ZEKA KONFERANSI VE İKİLİ İŞBİRLİĞİ GÖRÜŞMELERİ, 11 MAYIS 2020
- SANAL EŞLEŞTİRME ETKİNLİĞİ PLATFORMU "TEXTILE CONNECT 2020, 4-8 MAYIS 2020
- SANAL "TEKNOLOJİ VE TİCARİ İŞBİRLİĞİ GÜNLERİ 2020" İKİLİ İŞBİRLİĞİ GÖRÜŞMELERİ ETKİNLİĞİ, 20-23 NISAN 2020, 13-16 TEMMUZ 2020

# AVRUPA İŞLETMELER AĞI - HİZMETLER

## **HALİ HAZIRDA AÇIK OLAN SANAL İKİLİ İŞBİRLİĞİ GÖRÜŞMELERİ**

**2020 EIF Dijital Enerji Expo ve Fuarı'nda Sanal İkili İşbirliği  
Görüşmeleri Etkinliği (4-6 Kasım 2020)**

Domino Fuarcılık + ASO

Kayıt <https://www.maabir.co>

**Eş organizatörlerimiz:** Almanya (4), İngiltere (3), İtalya (2), Fransa, Romanya(2), İspanya (4), Nijerya, Singapur, Bulgaristan, Sırbistan, Letonya, Polonya(3), Hindistan, Litvanya, Portekiz, Finlandiya, Arjantin, Tunus, Moldova, Ukrayna (2), Belçika, Slovakya, İrlanda, İsveç, Kanada, Yunanistan, Hırvatistan, Bosna-Hersek, Tayvan



# AVRUPA İŞLETMELER AĞI - HİZMETLER

## HALİ HAZIRDA AÇIK OLAN İKİLİ İŞBİRLİĞİ GÖRÜŞMELERİ

**Savunma ve Havacılıkta 5. Endüstriyel İşbirliği  
Günleri'nde (ICDDA) Sanal ve Yüz Yüze İkili İşbirliği  
Görüşmeleri**

OSSA +ASO

Kayıt <https://icdda-2020.b2match.io/>

Yabancı firmalar Türk firmalarla görüşecek.

# AVRUPA İŞLETMELER AĞI - HİZMETLER

## SUNULAN EĞİTİMLER

- Proje Hazırlama ve Yönetimi Eğitimi
- UFUK2020 Proje Hazırlama Eğitimi
- Dış Ticaret Eğitimi
- Kümelenme Stratejisi ve Planlaması Eğitimi

# AVRUPA İŞLETMELER AĞI - HİZMETLER

## EĞİTİMLER



# AVRUPA İŞLETMELER AĞI-HİZMETLER

## Avrupa İşletmeler Ağı Bülteni

**INSTAGRAM** asoavrupaisletmeleragi

## İNOVASYON YÖNETİMİ ÖLÇÜMÜ (IMPROVE ASSESSMENT)

Dünyanın en büyük veri tabanı (Almanya)  
Firmaların inovasyon kapasitesinin ölçülmesi (350 Euro, AİA'da ücretsiz)

- İnovasyon stratejisi
- İnovasyon organizasyonu ve kültürü
- İnovasyon yaşam döngüsü süreçleri
- Olanak sağlayan etmenler
- İnovasyon sonuçları



**Ayşe Arzu Teymuroğlu**  
**AİA Proje Koordinatörü**  
**Ankara Sanayi Odası**  
**[arzu.teymuroglu@aso.org.tr](mailto:arzu.teymuroglu@aso.org.tr)**



AVRUPA İSLETMELEK AĐI

# TEŞEKKÜRLER

